

SCOPE OF SERVICES

PAIGE INDUSTRIAL SERVICES HAS BUILT ITS ORGANIZATION WITH THE COMMITMENT TO PROVIDE COMPREHENSIVE SOLUTIONS TO ITS CLIENTS. THAT GOAL IS MOST APPARENT IN PAIGE'S APPROACH TO DESIGN BUILD CONTRACTING. FROM THE EARLIEST CONCEPT, THROUGH CONSTRUCTION AND OWNER OCCUPANCY, PAIGE PROVIDES THE SYNERGY OF ORGANIZATION, PEOPLE, AND SYSTEMS TO BRING A PROJECT TO ITS SUCCESSFUL COMPLETION.

PAIGE UTILIZES A TEAM APPROACH IN ITS DESIGN/BUILD METHOD. THE TEAM SYSTEM MAXIMIZES EACH MEMBER'S EFFECTIVENESS AND PRODUCTIVITY. BEGINNING WITH A COOPERATIVE WORKING RELATIONSHIP AMONG ALL INDIVIDUALS INVOLVED IN THE PROJECT, THE END RESULT IS A QUALITY PRODUCT, WHICH CAN BE DELIVERED WITH SUBSTANTIAL TIME SAVINGS AND ADDED VALUE OVER TRADITIONAL DESIGN-BID-BUILD APPROACHES.

PAIGE'S DESIGN/BUILD APPROACH IS A SINGLE-SOURCE PACKAGE. WHEN A CUSTOMER DECIDES IT IS TIME TO EXPAND, RENOVATE OR TO BUILD A NEW FACILITY, ONE PHONE CALL IS ALL THAT IS REQUIRED. PAIGE INDUSTRIAL SERVICES ASSUMES THE SINGLE-SOURCE RESPONSIBILITY FOR ALL ACTIVITIES.

IN ADDITION TO THE CONVENIENCE OF DEALING WITH ONE ENTITY, THE DESIGN/BUILD METHOD OFFERS A NUMBER OF DISTINCT ADVANTAGES. THEY INCLUDE:



- PROVIDES EARLIEST COMMITMENT OF GUARANTEED COST AND DELIVERY
- COST EFFECTIVENESS...THE DESIGN/BUILD METHOD IS A COMPREHENSIVE APPROACH WHICH EXAMINES ALL OF THE EXISTING INTERRELATIONSHIPS FOR VALUE RECEIVED IN THE LONG TERM
- ELIMINATES ADMINISTRATIVE DUPLICATION BY SEPARATE FIRMS, SAVING BOTH TIME AND MONEY
- CONTINUITY AND COMMUNICATION...PAIGE OVERSEES THE ENTIRE PROJECT FROM START TO FINISH, WHICH HELPS TO PROVIDE FOR A SMOOTHER JOB START-UP AND BETTER COMMUNICATION THROUGHOUT THE COURSE OF THE PROJECT. THIS SINGLE-SOURCE RESPONSIBILITY ALSO LIMITS THE POTENTIAL FOR CONFUSION WHEN RESPONSIBILITY FOR THE PROJECT IS TURNED OVER FROM ONE ENTITY TO ANOTHER.
- IN CONSTRUCTION, AS IN ANY BUSINESS, TIME IS MONEY. IN THE DESIGN/BUILD APPROACH, PHASES MAY BE OVERLAPPED, SAVING TIME, AS WELL AS COSTS BY REDUCING THE AMOUNT OF REQUIRED SUPERVISION, JOB OVERHEAD AND INFLATIONARY IMPACT ON CONSTRUCTION COSTS.

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